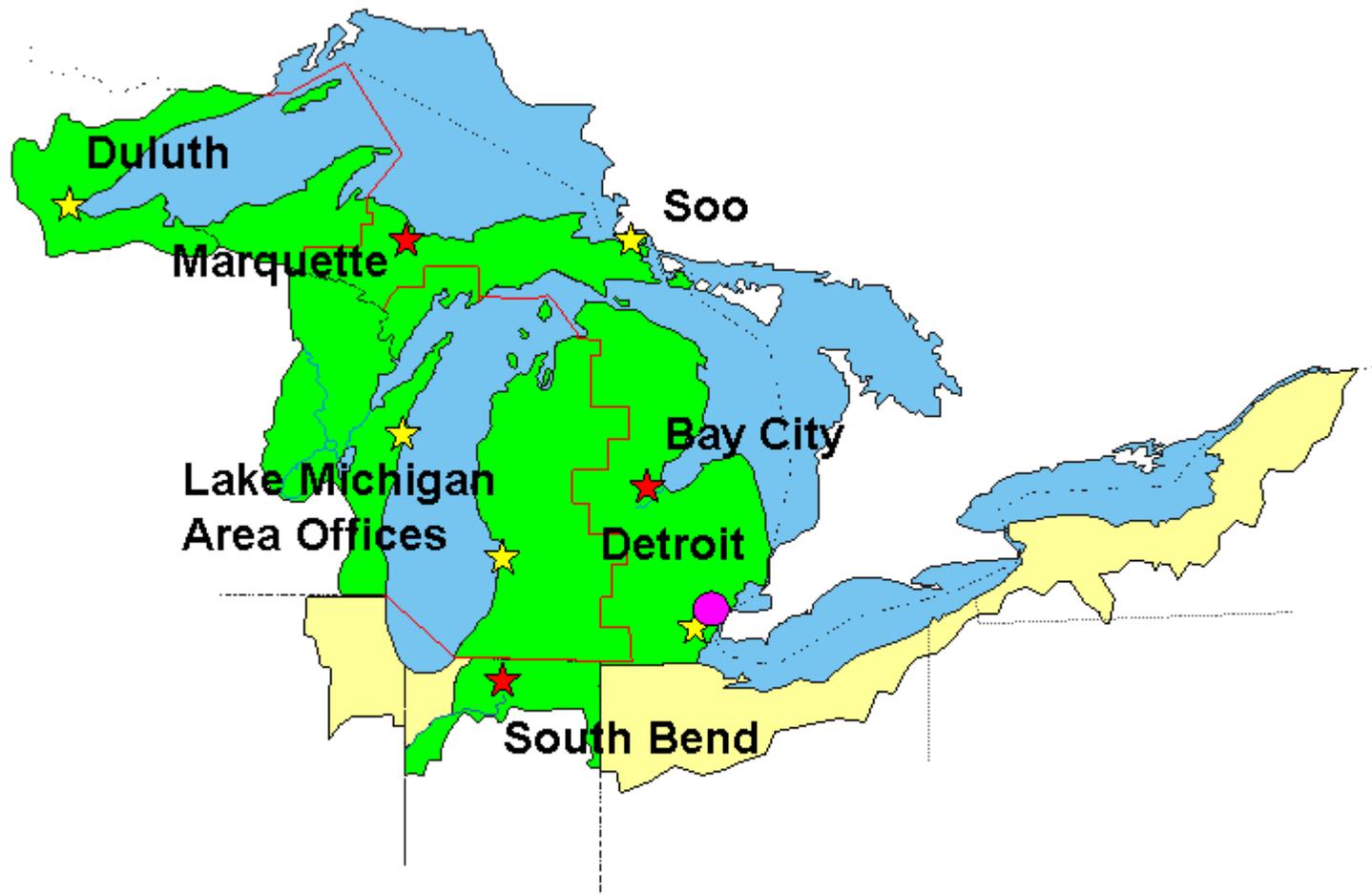




USACE Detroit District

Department of Homeland Security Small Business Workshop May 12, 2009







USACE DETROIT MISSION STATEMENT

- Team Detroit – a full-spectrum engineer force of high quality, dedicated soldiers and civilians – will deliver world-class engineering and construction solutions for national security, environmental sustainability and economic vitality, water-resource management and emergency assistance throughout the Great Lakes Region and wherever the Army needs us. We are a vital part of the U.S. Army Corps of Engineers, the world’s premier public engineering organization. Trained and ready, we are here to serve and respond to our nation’s needs in peace and war.***





Upcoming Contracting Opportunities FY09

- Local Dredging Projects
- Michigan Regional Dredging Provision
- Combined Deposal Facility Work
- Structure Repair
- Soo Locks Asset Renewal
- Soo Replacement Lock
- VA Projects
- Set Aside Program
- How to Do Business with the Corps



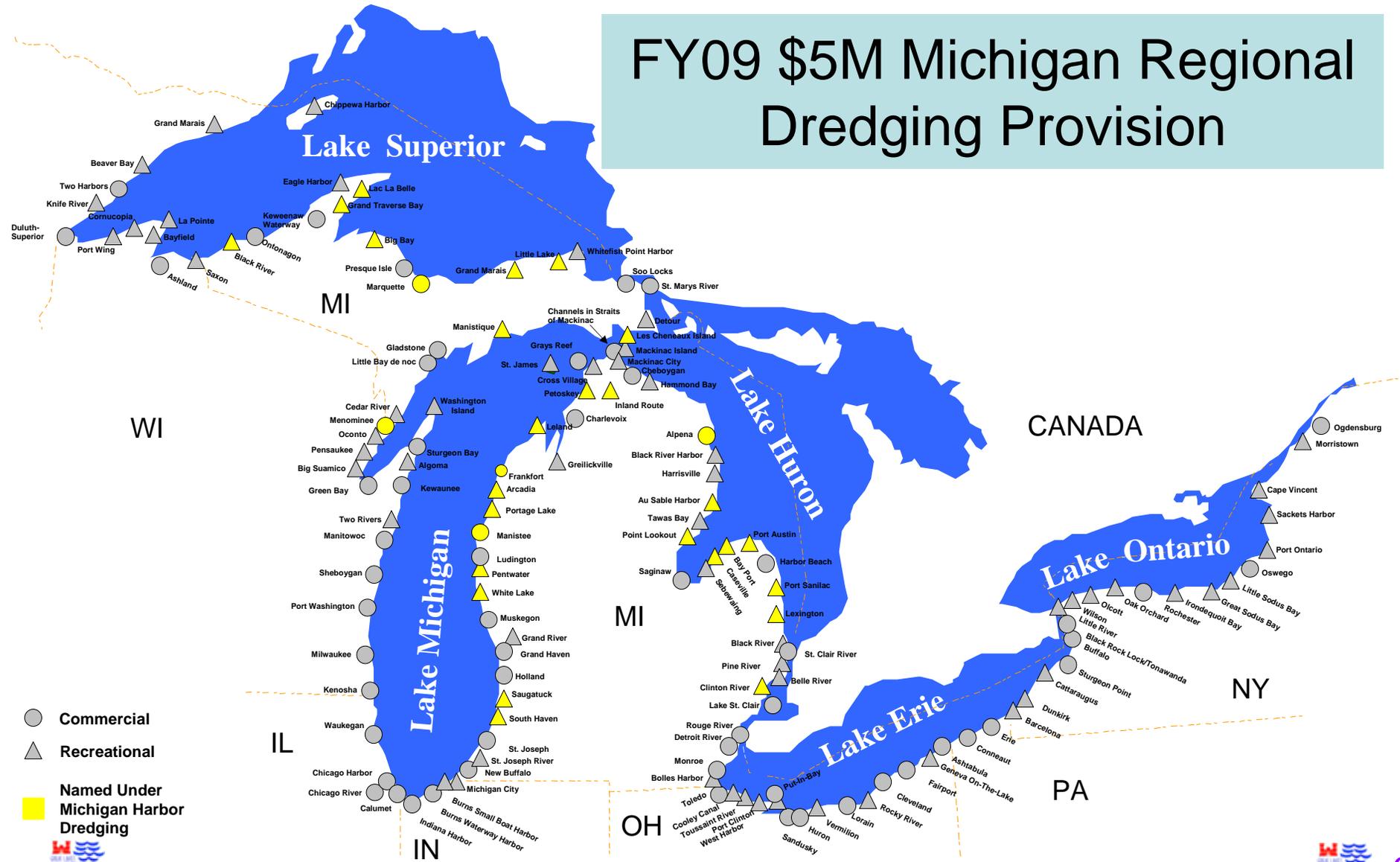
Local Dredging Projects

DREDGING PROJECT	Advertise Date	Acquisition Strategy	Est. Quantity (cy)	Expected Dredging Period	Expected Dredge Type	Disposal
LUDINGTON, MI	Awarded	MATOC	35,000	15 Apr - 30 Apr	Hydraulic	Beach
DETROIT RIVER, MI	Awarded	IFB SBSA	208,000	1 Jun - 15 Jul	Mechanical	CDF
MONROE, MI	Awarded	MATOC	140,000	15 Jun - 15 Jul	Mechanical	CDF
St. Clair	Jun 09	MATOC	18,000	15 Jul -7 Aug	Mechanical	CDF
Saginaw	Jun 09	IFB	400,000	21 Aug -30 Nov	Mechanical	CDF
Port Austin	Aug 09	MATOC	8,000	15 Sep – 15 Oct	Mechanical	CDF
Clinton River	Jul 09	MATOC	18,000	1 Sep – 15 Oct	Mechanical	CDF





FY09 \$5M Michigan Regional Dredging Provision





Harbors Eligible for \$5M Regional Dredging Funds

- ALPENA, MI
- ARCADIA, MI
- AU SABLE, MI
- BAY PORT, MI
- BIG BAY, MI
- BLACK RIVER (GOGEBIC), MI
- CASEVILLE, MI
- CLINTON RIVER, MI
- FRANKFORT, MI
- GRAND MARAIS, MI
- GRAND TRAVERSE, MI
- INLAND ROUTE, MI
- LAC LA BELLE, MI
- LELAND, MI
- LES CHENEAUX ISLAND CHANNELS, MI
- LEXINGTON, MI
- LITTLE LAKE, MI
- MANISTEE, MI
- MANISTIQUE, MI
- MARQUETTE, MI
- MENOMINEE, MI
- PENTWATER, MI
- PETOSKEY, MI
- POINT LOOKOUT, MI
- PORT AUSTIN, MI
- PORT SANILAC, MI
- PROTAGE LAKE, MI
- SAUGATUCK, MI
- SOUTH HAVEN, MI
- WHITE LAKE, MI



FY09 Procurements

	Est. Advertise Date	Est. Cost Range	Acquisition Strategy Small Business Set Aside (SBSA)
Combined Deposal Facility Projects			
ROUGE RIVER - Pte. Mouilee CDF maintenance	Aug-09	\$500K-\$1M	IFB
GREEN BAY - Renard Island Causeway & Closure	Jul-09	\$1M-\$5M	IFB
SAGINAW - CDF – (Stimulus Funded)	May 09	\$500K - \$1M	IFB
SOO ASSET RENEWAL			
POE LOCK - Hydraulics Replacement	Jun-09	N/A	Four Supply Contracts
Repairs to Unit 10 Runner	Jul 09	500K-1M	Service SBSA
Utility Line Replacement & Compressed Air System	Jul-09	\$5M-\$10M	Design-Build Construction
Hydropower Plant-Sand/Paint Headrace & Tailrace Gates	Jul 09	500K-1M	SBSA - IFB Construction





FY09 Procurements

	Est. Advertise Date	Est. Cost Range (\$)	Acquisition Strategy
SOO REPLACEMENT LOCK			
Cofferdam Contract	Apr 09	1M-5M	IFB - SBSA
Downstream Excavation Contract	May 09	5M-10M	IFB - Unrestricted
VA – SUPPORT FOR OTHERS			
Replace Boilers – Battle Creek VA	Jun 09	10M-25M	RFP Best Value Unrestricted
Replace Boilers – Saginaw VA	May-09	10M-25M	RFP Best Value Unrestricted
Parking Deck – VA Detroit, John Dingell Med Facility	May 09	1M-5M	RFP Design Build SDVOB Set Aside
Upgrade Library & Medical Media, Detroit VA	May 09	500K-1M	RFP Design Build SDVOB Set Aside
Modernize SPD Suite, VA Ft. Wayne, IN	May 09	1M-5M	RFP Design Build
EOC Deficiencies, VA Battle Creek Phase I & II	May 09	1M-5M	RFP – SDVOB Set Aside





DETERMINATION FOR SET ASIDES

- 8a Program
- HubZone Program
- * Service Disabled Veteran Owned Businesses (1st Set Aside for VA projects)
- Small Business

- CHECK WWW.FBO.GOV 2-3 TIMES A WEEK FOR UPCOMING BUSINESS OPPORTUNITIES
- **RESPOND** TO THE SOURCES SOUGHT NOTICES
- **REGISTER** as an Interested Contractor in FedBiz so other firms can contact you as a subcontractor or supplier



**SMALL BUSINESS GOALS FY09 DETROIT DISTRICT
AS OF 28 APR 09**

	Award \$\$ thru 28 Apr	Obligated	Goal	Actual	Variance
Small Business					
Detroit	\$14,480,272	\$12,116,142	32.00 %	83.67%	51.67%
Small Disadvantaged Business					
Detroit	\$14,480,272	\$4,300,945	18.00 %	29.70%	11.70%
Hubzone					
Detroit	\$14,480,272	\$4,952,040	10.00 %	31.20%	21.20%
Woman Owned					
Detroit	\$14,480,272	\$956,219	5.80 %	6.60%	0.80%
Service Disabled Veteran					
Detroit	\$14,480,272	\$4,189,490	3.00 %	28.93%	25.93%





Detroit District Contracting Information

- Check www.fbo.gov for upcoming advertisements
 - Use Keyword search: W911XK
 - Be sure to be registered in www.ccr.gov
 - Be sure to register your certifications in www.ocra.gov



USACE DETROIT DISTRICT CONTACT INFO

- **Quotes or Questions should be emailed to:**
 - **General Email Box for Detroit District Contracting:**
Ire-quotes@usace.army.mil
- **Chief of Contracting: Marilyn Hill**
 - **Phone: 313-226-5148**
 - **Email: Marilyn.R.Hill@usace.army.mil**